

March 2021

# **NEW** CONSTRUCTION Products

**FiberTech Outrigger  
Pads Provide Strong,  
Rigid Setup in  
Lighter Weight  
Package**

**Terex Utilities Highlights  
Four New Products as  
Part of TechAdvantage  
Virtual Show**

**John Deere Joint Tests  
Its First Electric-  
Powered Backhoe  
with National Grid**





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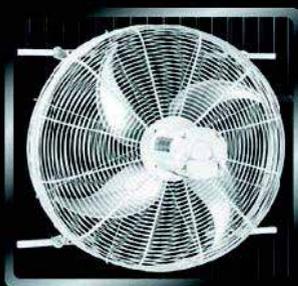
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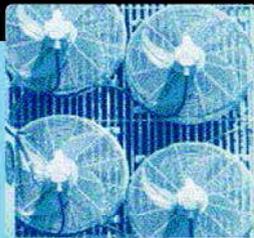
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205-441-5591  
glen@handfmedia.net

### DIRECTOR OF BUSINESS

Butch Cole  
205-624-2180  
butch@handfmedia.net

### ADMINISTRATIVE DIRECTOR

Steven Hobson  
steven@handfmedia.net

### EDITOR

Brandon Greenhill  
brandon@handfmedia.net

### CREATIVE/ WEB DIRECTOR

Jacklyn Greenhill  
jacklyn@handfmedia.net

P.O. Box 1568 • Pelham, AL 35124  
Phone: 205-441-5591 • Fax: 205-624-2181  
[www.newconstructionproducts.com](http://www.newconstructionproducts.com)  
[info@newconstructionproducts.com](mailto:info@newconstructionproducts.com)

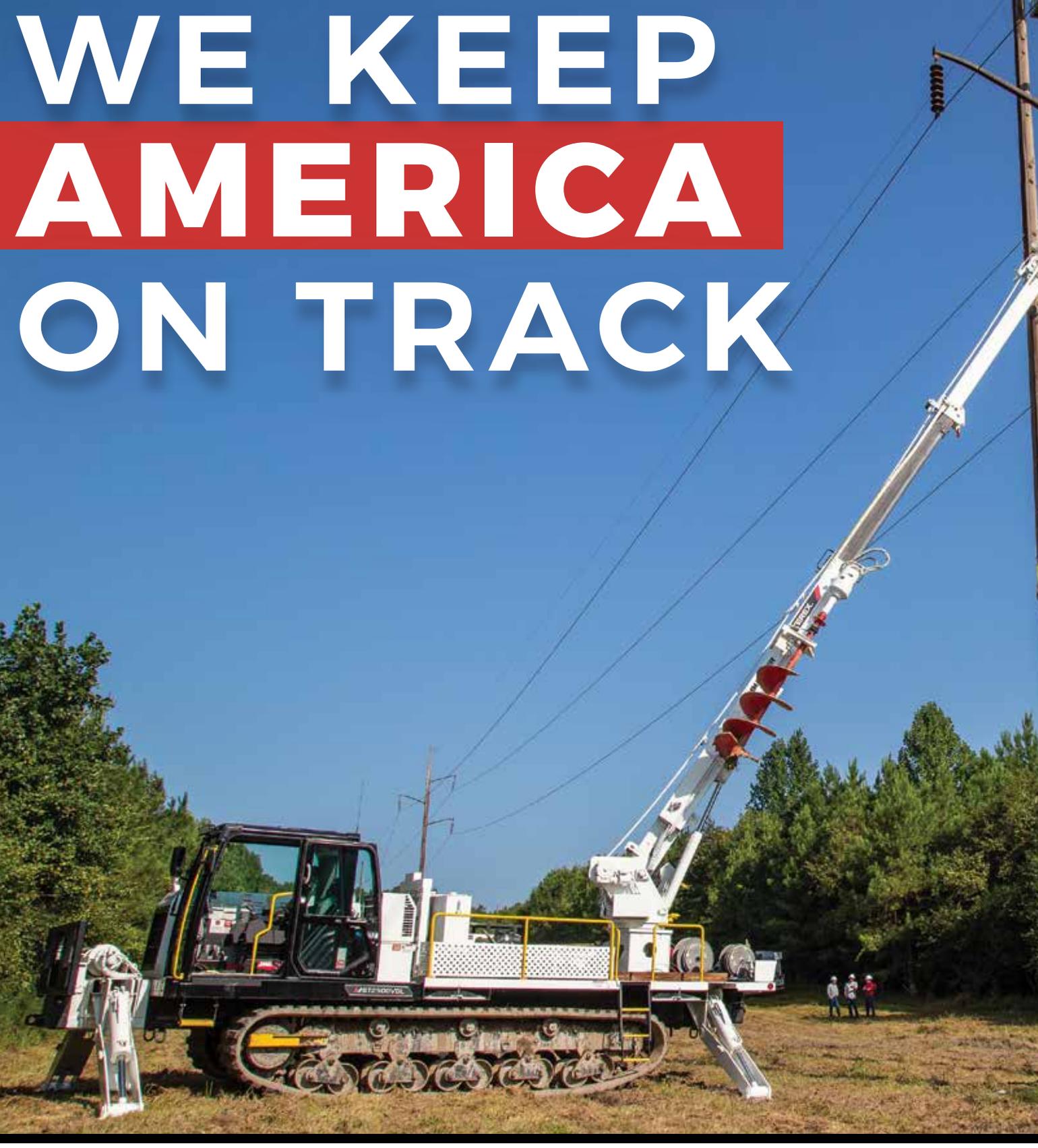


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## FiberTech Outrigger Pads Provide Strong, Rigid Setup in Lighter Weight Package



FiberTech™ Outrigger Pads are an ideal solution when extra rigidity is needed and weight is a concern. FiberTech Pads effectively spread outrigger loads and create stability for equipment such as mobile cranes, concrete pump trucks, high reach aerial devices, rock crushers, mobile substations, and more.

With crush ratings of up to 600 psi and rated capacities up to 170,000 lbs., FiberTech Super Duty Outrigger Pads (formerly FiberMax® Heavy Duty) are an economical, high-performance load distribution solution. FiberTech Pads can be used alone, or as part of multi-pad set-up.

At least 13 layers of quad axial continuous glass fibers and vinyl ester resin give FiberTech Super Duty Outrigger Pads exceptional structural strength and stiffness. A 1" thick FiberTech Pad weighs 25% less and delivers the same load distribution performance as a 3" thick SafetyTech® Super Duty Outrigger Pad. "The name change from FiberMax to FiberTech makes it more intuitive for customers to compare these products," said Kris Koberg, CEO of DICA. "FiberTech and SafetyTech Outrigger Pads are used for the same purpose, but are made from different materials," he explained.

Hi-Viz yellow, FiberTech Outrigger Pads are non-conductive, waterproof, and chemical resistant. They feature DICA's patented Hi-Viz TuffGrip® Handles to simplify handling. FiberTech 36", 42", and 48" diameter sizes are standard stock products. Other sizes are available upon request.

In addition to applications in construction, crane and rigging, and utility markets, DICA works with engineering departments to develop solutions for custom applications and other site-specific challenges.

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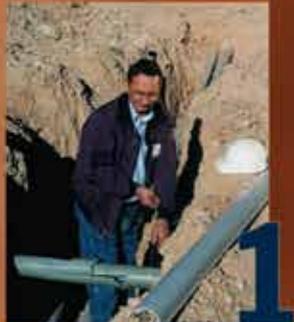
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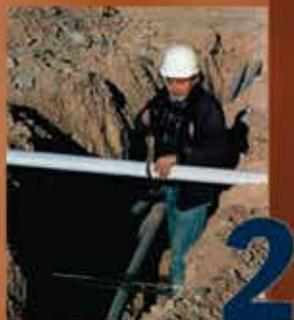
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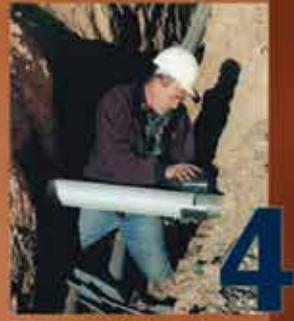
**1**  
Step 1: Remove  
Damaged Conduit



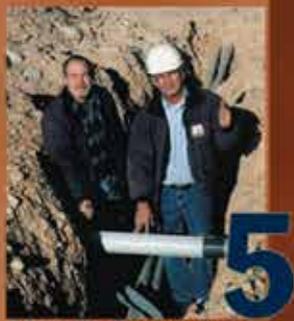
**2**  
Step 2: Cut Split  
Duct Conduit to Fit



**3**  
Step 3: Snap in  
Place



**4**  
Step 4: Attach  
Adapters



**5**  
Step 5: Finish Job  
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## Terex Utilities Highlights Four New Products as Part of TechAdvantage Virtual Show



At the virtual TechAdvantage Experience, held in late February through early March, Terex Utilities shared new technologies that support electric cooperatives' best practices. "Even though we are not able to meet with customers in person, we believe it's important to stay engaged with the industry and to listen to their needs and challenges any way possible," said Joe Caywood, Director of Marketing.

TechAdvantage is known for being a backdrop for innovation in the electric utility industry. Over the years, Terex Utilities has frequently debuted equipment at this show. "This year's virtual event is no different. We are introducing more new products and technology than at any time in our history," said Caywood. Additional introductions will continue to be made leading up to The Utility Expo in September.

The Z-45 Substation Utility Boom (SUB) is purpose built for substation work and other applications where an insulated device is needed, but where traditional bucket trucks won't work. The Z-45 SUB with maximum platform height of 45'6" and horizontal reach of 24'9", is a mobile elevated work platform featuring a fiberglass jib section and fiberglass platform. Providing superior maneuverability, it has zero tail-swing and 355-degree rotation in tight quarters. Self-propelled control and up-and-over capability increase its flexibility. For more information on the Z-45 SUB, visit: <https://www.terex.com/utilities/en/products/aerial-devices/substation>.

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Terex Utilities also shared a new Hi-Ranger™ TL48 articulated & telescopic aerial device that is optimized for the new super duty chassis such as the Ford F600, International CV and Chevy 6500 chassis. The 53 ft. working height unit has superior jib capacity balanced with strong payload capacities to meet the needs of trouble truck applications.

The newest addition to the HyPower™ hybrid solutions is the Viatec SmartPTO for Hi-Ranger Aerial Devices and Commander and General Digger Derricks. This simple and reliable product reduces idling, increases fuel savings, and minimizes noise and air pollution by utilizing stored plug in electric power to operate the equipment. The SmartPTO significantly lowers the cost of engine related expenses by reducing fuel costs and wear and tear on the engine due to idling. Overall troubleshooting and repair costs are also reduced thanks to the on-board diagnostics and telematics capabilities. The system is maintenance free due to the brushless permanent magnet motor, Lithium NMC batteries, and absence of internal service parts. For more information on the SmartPTO, visit: <https://www.terex.com/utilities/en/products/terex-hypower-viatec-smartpto>

The Terex® Positive Attachment Lanyard warning device, or “PAL in the Bucket” is becoming a preferred option on Terex Hi-Ranger LT40 and XT Pro aerial device models. Introduced in 2017, PAL provides audio and visual warnings when controls are engaged and the lanyard has not been attached to

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the lanyard anchor in the bucket. The system is designed to reduce the chance of an operator elevating the bucket without a lanyard attached.

“Each of these products are examples of how Terex Utilities develops solutions using interactive, collaborative processes with customers and partners to meet the needs experienced in the field,” said Caywood.

See Terex Utilities’ TechAdvantage tradeshow video at <https://vimeo.com/510762850/b53b1dca44>.

### About Terex

Terex Corporation is a global manufacturer of lifting and material processing products and services delivering lifecycle solutions that maximize customer return on investment. Major Terex brands include Terex, Genie, Powerscreen and Demag. Terex solutions serve a broad range of industries, including construction, infrastructure, manufacturing, shipping, transportation, refining, energy, utilities, quarrying and mining. Terex offers financial products and services to assist in the acquisition of Terex equipment through Terex Financial Services. More information about Terex is available on its website: [www.Terex.com](http://www.Terex.com), and on its LinkedIn page -- [www.linkedin.com/company/terex](http://www.linkedin.com/company/terex) and Facebook page -- [www.facebook.com/TerexCorporation](http://www.facebook.com/TerexCorporation).

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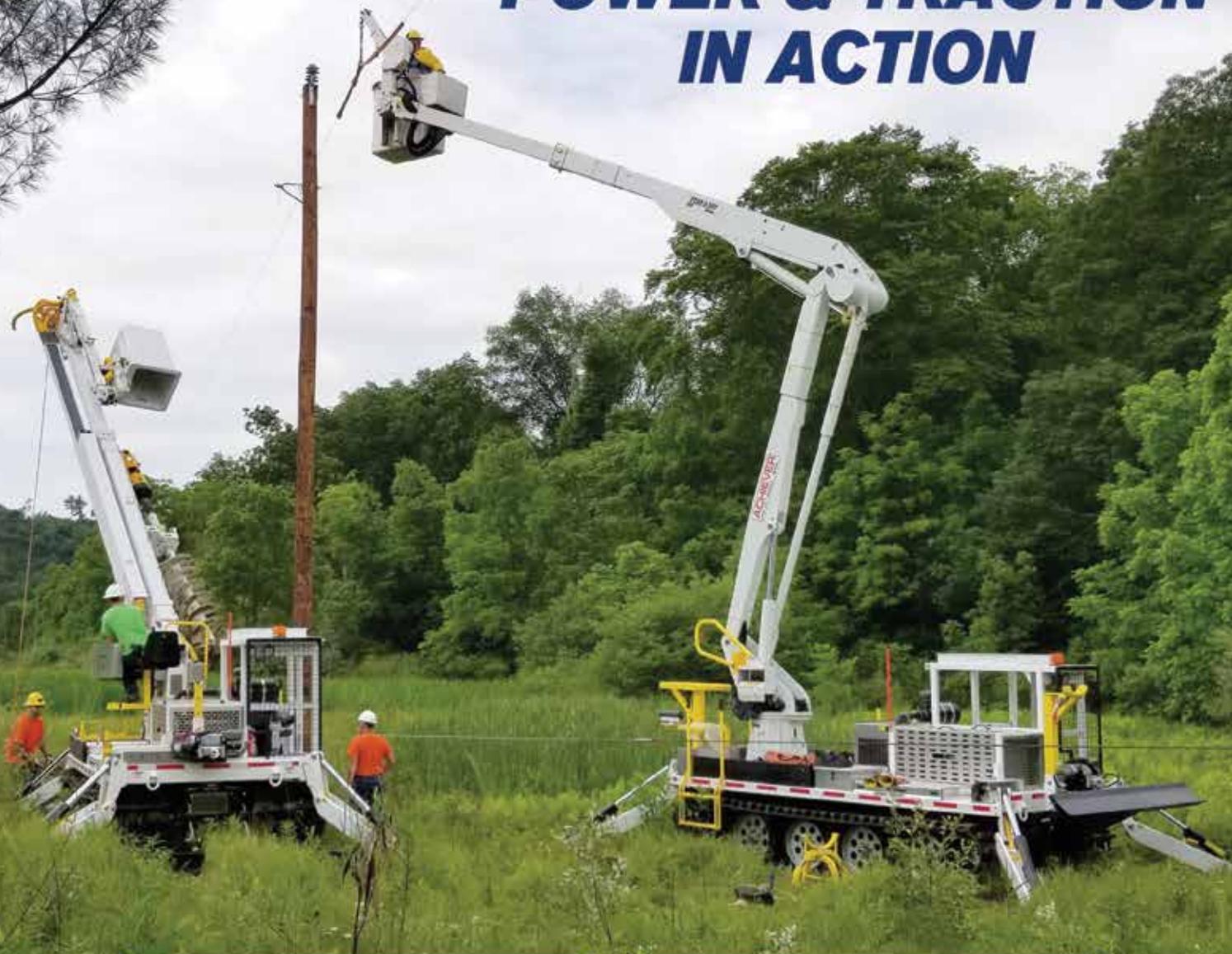
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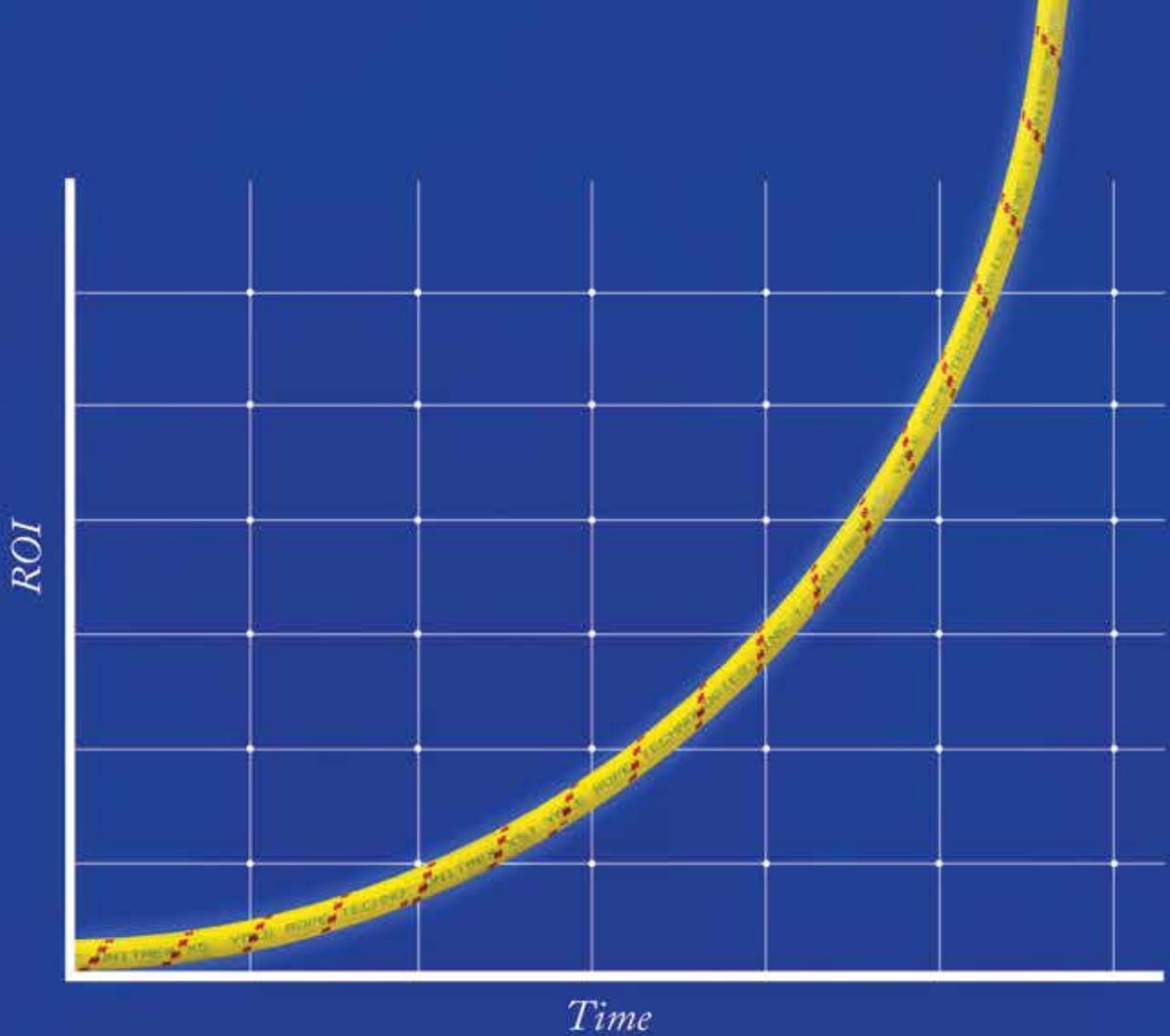


## John Deere Joint Tests Its First Electric-Powered Backhoe with National Grid

- John Deere is working with National Grid, an electricity, natural gas, and clean energy delivery company, to joint test its electric backhoe concept.
- The John Deere-developed backhoe will be used on National Grid jobsites, proving out the concept to help further enhance and improve the electric vehicle design.

John Deere, a leading manufacturer of construction equipment, and National Grid, an electricity, natural gas, and clean energy delivery company serving more than 20 million people throughout the Northeast, will joint test an electric backhoe concept. The John Deere developed, battery-powered, electric vehicle design – referred to as E-Power – will target the ease of operation and performance level of the diesel-powered, 100 HP 310L Backhoe. The design is intended to provide substantially lower daily operating costs, lower jobsite noise, enhanced machine reliability, and zero emissions.

“We are excited to work with National Grid, a leader in promoting clean energy solutions, to test the John Deere electric backhoe design in real-world conditions,” said Jason Daly, global director, production systems, technology and marketing, John Deere. “John Deere is committed to developing innovative, robustly tested,



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and reliable equipment for our customers, unlocking measurable value through the incorporation of smart technology solutions in our machines. This project is another stepping stone in our backhoe innovation journey, intended to lead to subsequent electrification testing and design refinement.”

The testing period will enable National Grid to expand its use of electric equipment on jobsites, reaffirming its commitment to leading the industry in the use of clean and resilient energy solutions.

“National Grid is one of only two energy companies in the US to add electric backhoes to their fleets,” said Badar Khan, President, National Grid, US. “We are excited to work with John Deere to take an important step in electrifying our company vehicles, which could be revolutionary for our industry. Decarbonizing transportation remains a challenge in the journey to net zero and we’re hopeful that bringing on more electrified heavy-duty vehicles and equipment will help us make significant progress.”

John Deere is in early Phase I development of its electric backhoe. To learn more about the John Deere backhoe lineup, visit [www.johndeere.com](http://www.johndeere.com).

#### *About John Deere*

*Deere & Company ([www.JohnDeere.com](http://www.JohnDeere.com)) is a world leader in providing advanced products, technology and services for customers whose work is revolutionizing agriculture and construction — those who cultivate, harvest, transform, enrich and build upon the land to meet the world’s increasing need for food, fuel, shelter and infrastructure.*

#### *About National Grid*

*National Grid (NYSE: NGG) is an electricity, natural gas, and clean energy delivery company serving more than 20 million people through our networks in New York, Massachusetts, and Rhode Island. National Grid is transforming our electricity and natural gas networks with smarter, cleaner, and more resilient energy solutions to meet the goal of reducing greenhouse gas emissions.*

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## DEWALT® Releases Corded Drywall Sander

DEWALT announces its new Corded Drywall Sander (DWE7800), which will replace the legacy PORTER-CABLE Corded Drywall Sander (PC7800). The DEWALT unit is designed with several upgrades including a wider variable speed range\*\* for greater sanding control, over 4X longer drive shaft life, and hook and loop backing pads for standard 9-in. hook-and-loop sanding discs.

In addition, the DWE7800 features a built-in Air-Lock™ connection port allows for quick connection to DEWALT dust extractors (DWV010 and DWV012, sold separately) without the need for a separate adaptor. A dual-action switch design enables momentary and locked-on usage while a rubber over mold handle provides comfort and grip. The DEWALT Corded Drywall Sander accepts soft and hard backing pads for finishing and materials removal applications. The DWE7801 Soft Backing Pad (included) and DWE7802 Hard Backing Pad (sold separately) are compatible with both the DEWALT 20V MAX\* Cordless Drywall Sander (DCE800) and new Corded DWE7800 as well as the DEWALT line of 9-in. hook-and-loop drywall sanding paper and mesh (sold separately).

The DEWALT Corded Drywall Sander is available for pre-order now through DEWALT representatives and for live ordering in Q2 2021. The DWE7800 will be kitted with the DWE7801 Soft Backing Pad for \$459 MSRP. For more information on DEWALT tools visit [www.DEWALT.com](http://www.DEWALT.com).

\*- Maximum initial battery voltage (measured without a workload) is 20 volts. Nominal voltage is 18.

\*\* vs. PC7800

vs. PC7800 when using DWE7800 and PC7800 in highest speed settings with no load

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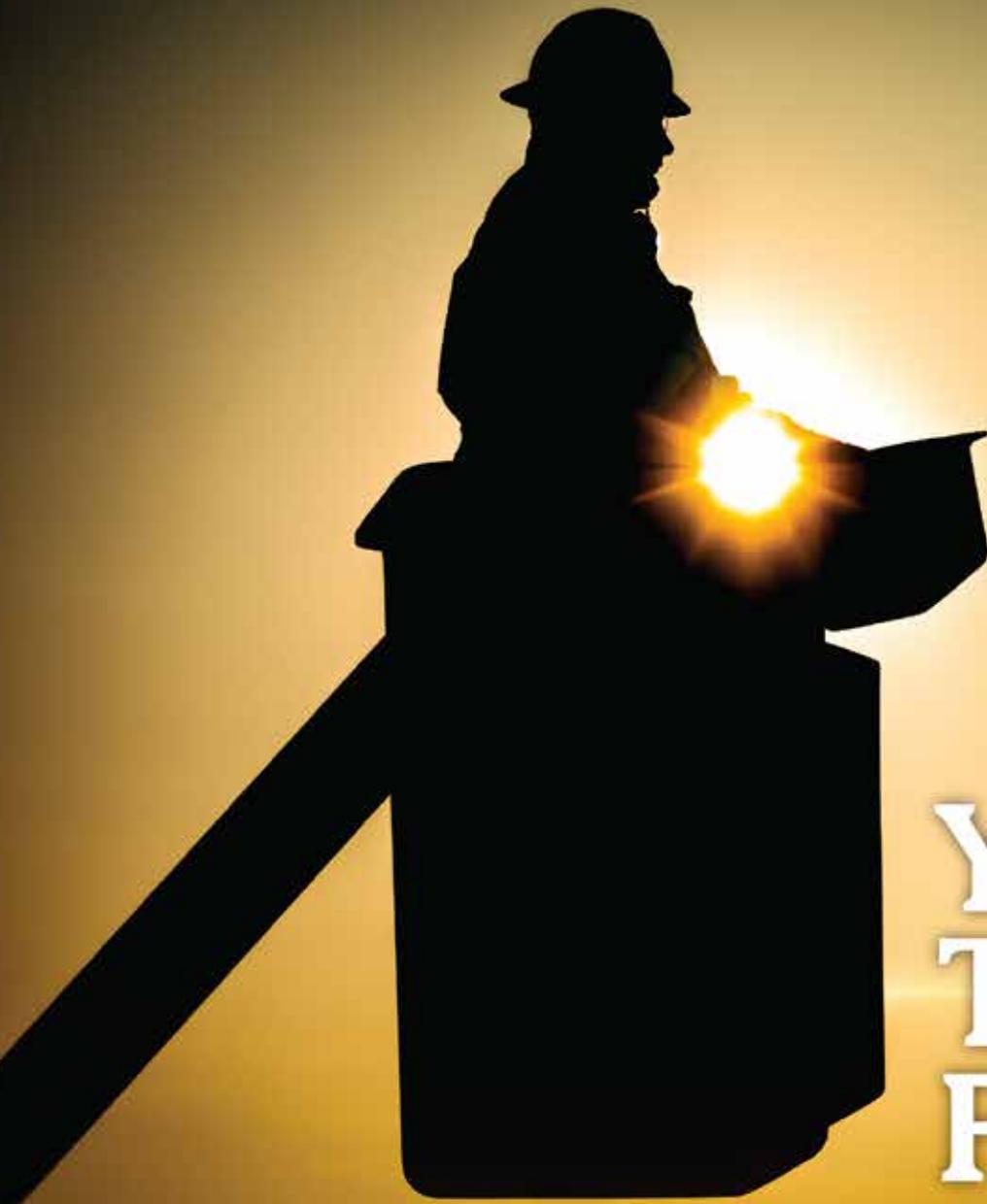
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