

March 2016

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GROUP PUBLISHER
Brandon Greenhill
205-733-4343
brandon@tipsmag.net

ASSOCIATE GROUP PUBLISHER
Rick Harless
205-382-6182
rick@handfmedia.net

ASSISTANT SALES MANAGER
Tami Greer
205-358-7914
tami@handfmedia.net

EDITOR
Annie McGilvray
annie@handfmedia.net

CREATIVE/ WEB DIRECTOR
Jacklyn Greenhill
jacklyn@handfmedia.net

ADMINISTRATIVE DIRECTOR
Steven Hobson
steven@tipsmag.net

CEO
Christy Hobson

PRESIDENT
Glen Hobson

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Executive and Advertising Offices
951 1st Ave. W.
Alabaster, AL 35007
phone: 205-624-3354 fax: 205-624-3354
www.newconstructionproducts.com
glen@tipsmag.net

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The ALL Family Purchases 5 Liebherr ATs



The ALL Family of Companies has strengthened their all-terrain crane fleet with five (5) new Liebherr ATs, all featuring an innovative crane support system. The purchase was part of ALL’s commitment to continually investing in the newest and best equipment and a response to increased demand for cranes in specific markets. The Liebherr ATs, with a wide range of boom lengths and lifting capacities, will be diverted to locations where demand is heaviest, but will generally serve customers in Cleveland, the Carolinas, branches serving the northern part of the U.S., and ALL locations in Canada.

The new Liebherr ATs, scheduled for delivery in spring and summer of 2016, include:

- Two 70-USt LTM 1060-3.1: one will be shared among the Central Rent-A-Crane (Indiana) branches, Central Contractors Service branches (Illinois), and ALL Canada Crane locations, and the second will go into the general company fleet
- One 65-USt LTM 1055-3.2, going to ALL Carolina Crane
- One 240-USt LTM 1200-5.1, going to ALL Carolina Crane
- One 265-USt LTM 1220-5.2, going to the main yard in Cleveland

www.allcrane.com

Atlas Copco Breaks Ground in Rock Hill, SC

Atlas Copco is breaking ground on a new 180,000-square-foot facility in Rock Hill, South Carolina to meet the growing customer demand for high-quality equipment and support. The \$20 million project will serve as the new production and assembly facility for Atlas Copco’s North American Construction Technique division.

Atlas Copco’s new Leadership in Energy & Environmental Design-certified facility will help the company grow with customers’ demands and offer a wide reach of customer support. Once completed, the Rock Hill facility will produce portable generators and compressors as well as other construction equipment. Atlas Copco expects the new facility to open in April 2017.



www.atlascopco.us/usus/

IROCK Crushers Hires John Patton as Southeast Regional Sales Manager

IROCK Crushers, a leading manufacturer of screening and crushing equipment, hired John Patton as its southeast regional sales manager. Patton manages sales with a focus on setting up a dealer network and identifying rental and sale opportunities for dealers. His territory includes Alabama, Florida, Georgia, Mississippi, North Carolina, South Carolina and Tennessee.



“Patton shares our values of fully supporting dealers by not only providing quality crushing and screening solutions, but also helping bring new customers through the doors,” said Sean Donaghy, IROCK’s national sales manager. “His customer service skills are a great asset to the IROCK team.”

Patton has a reputable track record of working with dealer networks and more than 15 years of experience in the equipment industry. Previously, as the regional sales manager for Yanmar America’s equipment division, he spent two years managing and building a dealer network in the Northeast and Midwest. Patton also served as Wacker Neuson’s district manager and metro jobsite specialist for more than eight years.

www.irockcrushers.com

Wabash National Corp Adds 4 News Dealers

Wabash National Corporation has added the American Road Machinery Company, Great Lakes Equipment Sales, Mid-Atlantic Waste Systems and Peirce Eagle Equipment Company to its dealer network for Progress Tank brand truck-mounted vacuum tanks.

All four dealers are authorized to sell Progress Tank brand tanks, work-ready equipment and parts, as well as perform equipment repairs. Each dealer will serve the following states:

- American Road Machinery will serve Ohio, western Pennsylvania and West Virginia.
- Great Lakes Equipment Sales will serve Illinois.
- Mid-Atlantic Waste Systems will serve eastern Pennsylvania, Delaware, Maryland and Virginia.
- Peirce Eagle Equipment will serve northern New Jersey and New York.

They join dealer Opperman & Son on the West Coast, expanding Wabash National’s nationwide support for Progress Tank customers.

“As Progress Tank continues to grow, the ability to serve our expanding customer base becomes more important,” said Matt Decker, business development manager, Progress Tank.

www.wabashnational.com/corporatehome

Mack Trucks the Official Hauler of NASCAR



Mack Trucks and NASCAR today announced a multi-year agreement designating Mack as the "Official Hauler of NASCAR®." Mack made the announcement during NASCAR's DAYTONA 500 media day event. As part of the agreement, Mack provided a fleet of custom-designed Mack® Pinnacle™ sleeper models spec'd to answer the challenges of the grueling NASCAR schedule.

"Mack and NASCAR are two fundamentally American brands, and we couldn't be more excited to join forces and serve as the 'Official Hauler of NASCAR,'" said John Walsh, Mack vice president of marketing. "This partnership enables us to get Mack, our trucks and our technology in front of millions of NASCAR fans, a significant number of whom are part of the transportation industry."

Throughout the 36-race, 10-month long season, NASCAR haulers travel thousands of miles between race locations, delivering tons of critical technology and equipment to help ensure a successful race weekend. NASCAR's fleet of Mack Pinnacle models embarked on its inaugural journey to NASCAR's season-opening race, the DAYTONA 500, at Daytona International Speedway in Florida.

www.macktrucks.com

Promotions at Takeuchi-US

Takeuchi-US, a global innovation leader in compact equipment, has announced two promotions in their parts department. Bethany Klitzke has been promoted to the role of National Parts Manager, while Scott Utzman has taken on the newly created role of Customer Support Manager.

As National Parts Manager, Klitzke will manage parts and attachment inventory. She is responsible for inventory accuracy, availability and parts sales growth. With an expanding parts department, Takeuchi created the new role of Customer Support Manager, promoting Utzman to the position. He will work closely with Takeuchi dealers to further relationships and gather key information on how the company can improve practices and better support the dealer's business.

www.takeuchi-us.com

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20RTK/23RTK

The new RTK Stand-On Track Trencher from Barreto features a fixed platform and unique fine tuning control adjustment that uses rod linkage instead of cables. The new Adjustable Trenching Control (ATC) can be placed into position to modify the trenching speed of the tracks individually while on the go. Individual track controls can be adjusted separately during operation allowing the operator to keep their trench straight when working on uneven terrain.

20TKD/23TKD

The all-new TKD walk-behind track trencher from Barreto features a detachable front end, giving the operator the ability to use optional proprietary attachments. The unique quick attach system allows removal of the front-end attachment without the use of tools. The 241 square inches of track footprint on each side of the machine give outstanding traction and stability in difficult soil conditions. The TKD utilizes the same Adjustable Trenching Control system as the RTK which uses rod linkage instead of cables.



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New M18™ FUEL Magnetic Drills Drive Safety & Productivity



Milwaukee Tool continues to deliver unprecedented innovation with the introduction of the new M18 FUEL™ 1-1/2" Magnetic Drill & M18 FUEL™ 1-1/2" Lineman Magnetic Drill. Part of the premium M18 FUEL™ line*, utilizing the most advanced technologies available, these new tools are faster than their corded counterparts, deliver the strongest magnetic hold on ¼" steel, and can drill up to (40) 13/16" holes per charge.

"For years, this market has been shifting to more compact magnetic drills, but no one has been able to deliver a solution for the user who has limited access to power, drills vertically or overhead, and regularly encounters thin metal," says Andrew Plowman, Director of Product Marketing for Milwaukee Tool. "By utilizing Milwaukee's M18 FUEL™ technology, we are able to address these issues and deliver the performance and run-time that is expected by most corded magnetic drill users, while eliminating the cord and maximizing productivity."

Whether completely replacing the user's current magnetic drill or supplementing their corded line-up, the new M18 FUEL™ Magnetic Drills can benefit any magnetic drill user. With a focus

on vertical and overhead drilling environments, Milwaukee has improved the traditional ergonomic design of the tools to speed up the positioning and drilling process in these orientations.

In addition, the new products will feature a patented magnetic base that delivers safer drilling in ¼" steel by providing the strongest magnetic hold on this material. The new tools utilize permanent magnets so that the magnetic base operates without electricity; ensuring that the magnet does not deactivate if the battery is drained. Equipped with Auto-Stop lift-off detection, power to the motor is automatically cut if excess rotational motion is detected while drilling.

On top of game-changing drilling and magnet technology, the M18 FUEL™ 1-1/2" Magnetic Drills provide industry leading tool set-up and bit change speed.

"With most magnetic drills, cutting accessories are held in place with two set screws that need to be tightened down with a wrench and often get lost or stripped out, leaving the tool unusable," says Plowman. "Both drills are equipped with a ¾"

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Weldon quick-change chuck, making accessory changes fast and easy. They also come packaged with a 3/4" Weldon to 1/2" Chuck adapter, and the ability to adjust the height of the motor head, tool-free. This provides users the ability to switch from annular cutters to twist bits, faster and easier."

Also equipped with a 2-Speed gearbox, the drills are optimized for annular cutters up to 1-1/2" and twist drill bits up to 1/2", providing maximum versatility and improved performance.

Available in July of 2015, the new M18 FUEL™ 1-1/2" Magnetic Drill & M18 FUEL™ 1-1/2" Lineman Magnetic Drill are a true testament to Milwaukee's focus on the user and investment in game changing technology.

* M18 FUEL™ is engineered for the most demanding tradesmen in the world. Delivering unrivaled performance, all M18 FUEL™ products feature three Milwaukee®-exclusive innovations—The POWERSTATE™ Brushless Motor, REDLITHIUM™ Battery Pack and REDLINK PLUS™ Intelligence Hardware and Software—that deliver unmatched power, run-time and durability on the jobsite. Simply put, M18 FUEL™ tools are the most powerful 18V cordless tools in their class.

www.milwaukeetool.com •



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Changing the Grout Game



2015 was a game changer for the grouting industry, US Grout, LLC (www.usgrout.com), and Avanti International (www.avantigrout.com). As of this year, US Grout's Ultrafine SD and Ultrafine ND Cementitious Grouts - solely distributed by Avanti - are now certified by NSF International (www.nsf.org) as conforming to the requirements of NSF/ANSI Standard 61 - Drinking Water System Components - Health Effects. In other words, Ultrafine SD and ND are certified for use in contact with potable water. Since the early 1940s, NSF International has developed standards, tests and certified products and systems to protect and improve global human health. For engineers and contractors, this is a differentiator.

Unique among all cementitious grouts produced in the world today, US Grout's cementitious grouts are American made, strengthened and made exceptionally enduring with the same pumice based Pozzolan technology the Romans used in their concrete over 2,000 years ago. Developed by the U.S. Department of Energy (DOE), Ultrafine is typically superior in injectable performance, and densifies more than any cementitious grout available in the marketplace. With an average particle size of 3 microns in diameter, Ultrafine is composed of a finely ground mixture of Portland cement, pumice and dispersant to penetrate

fractures as small as six microns and as deep as three meters. Ask an engineer to list the characteristics of a superior grout, you would likely hear the following: resistance to chemical attack, wide range of water-to-cement ratios, adjustable rheology and set time, quality controlled manufacturing, expert technical support and a safe-to-use, and non-hazardous product to name a few. These are all proven characteristics that make up US Grout's Ultrafine Cement.

Cement grouts are used in a wide variety of construction projects - like at the Hoover Dam and Lake Mead - ranging from new construction to rehabilitation. Ultrafine cements are typically used on large-scale projects requiring significant volumes of grout to be injected. Ultrafine Cement is ideal for:

- Stabilizing and strengthening soil and sand
- Sealing seepages in mines, dams, tunnels and sewer systems
- Fortifying waste containment facilities
- Squeeze-grouting and rehabilitating oil and gas wells
- Forming low-permeability grout curtains

www.usgrout.com or www.avantigrout.com •

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You wouldn't choose a shovel to dig a trench, when a mini-excavator is available to do the job faster, easier, safer and with greater overall economy.

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Loading construction equipment onto a transport truck is inherently hazardous, made even more so by the roll-back's steep load angle.

To make it really dangerous, add some rain or snow, maybe a little oil or any kind of machine malfunction. Relying on the parking brake to hold a heavy machine in place on a steep deck is another unnecessary risk.

Retriever eliminates those risks, while speeding the loading/unloading process.

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THE RETRIEVER by VERSATRAN INC.

VMAC Releases the RAPTAIR-G30 Gas Drive Air Compressor



VMAC has upped the ante in the mobile air compressor market. This high performance, gas engine driven, rotary screw compressor has a price point comparable to its reciprocating gas drive competitors, but with reliability, durability and performance that is synonymous with VMAC rotary screw compressors. This marks the first time a rotary screw air compressor has been able to compete in the smaller CFM gas drive market.

In another industry first, VMAC is backing the RAPTAIRG30 with the best warranty in the industry. First, the Subaru EX40 14HP gasoline OHC engine is covered by Subaru's industry leading 5 Year Warranty*. If that isn't good enough, VMAC is so confident in the rotary screw compressor, it's backed by VMAC's Lifetime Warranty*. Never before has an inexpensive gas driven compressor been backed by such protection. VMAC wants you to feel confident that your compressor won't let you down.

"By following LEAN business practices, using state of the art machinery, modern engineering and manufacturing methods and showing a passion to deliver the best value to customers, VMAC's engineering and manufacturing teams have developed a price competitive product that we are so confident in, we are backing it for life," says Tod Gilbert, VMAC Vice President Product Development.

At a continuous 30 CFM @ 100 PSI (tested to ASME standards), it provides enough power to get most day today jobs done only faster because the RAPTAIRG30 rotary screw compressor is rated for 100% duty cycle, meaning it never stops producing the air that is required. With VMAC's patent pending WHASP tank technology, both the air and oil are cooled in this fully integrated package, eliminating the need for bulky accessories. And with the constant and smooth air delivery of the VMAC rotary screw air end, most customers will not require a large cumbersome receiver tank.

Its small footprint only takes up 20.3" (w) x 33.5" (l) on the vehicle. With a height of only 21" and weight of only 205lbs, the RAPTAIRG30 is at least 50% lighter and 50% smaller than comparable gas drive air compressors, which allows it to easily mount with 4 bolts on the top of the side pack of a service body. This creates space for additional tools and equipment.

VMAC once again proves with the new RAPTAIRG30 gas drive rotary screw air compressor that great things do come in lighter and smaller packages.

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Bergkamp Inc. Offering MAXX Line of Truck-Mounted Frictional Mastic Surface Treatment Applicators



Bergkamp Inc., based in Salina, Kansas, offers the MAXX line of truck-mounted Frictional Mastic Surface Treatment Applicators, which allow contractors and government agencies to apply pre-mixed frictional mastic surface treatments and premixed slurry seal over highways, roads, parking lots and airport runways. Frictional mastic surface treatment is a mixture of asphalt emulsion, increased levels of angular fine aggregates, recycled materials, polymers and catalysts. The purpose of the treatment is to protect the pavement surface and extend its life, while minimizing future maintenance treatments. It is designed to allow traffic back on the pavement faster following treatment than with other processes.

The full-length ribbon mixer works to maintain the proper material consistency during transit, pumping and spraying operations, regardless of the truck engine speed.

www.bergkampinc.com •

Kafko 275-gallon Oil Eater Tote

Kafko International has introduced a 275-gallon tote to its Oil Eater Original cleaner-degreaser line for high-volume users.

The powerful, eco-friendly, water-based cleaner features a unique formula that eliminates the need for multiple cleaning solutions. It also boasts proprietary anti-corrosion chemistry. It quickly and safely dissolves grease, oil and grime from machinery, motors, tools, concrete floors and much more. It can also be used in parts cleaning and pressure washing machines.

The product is ultra-concentrated, biodegradable, non-toxic and non-flammable and contains no acids, abrasive or petroleum solvents.

The cleaner is also available in 32oz. and 1-gallon bottles and 5- 30- and 55- gallon containers.

www.oileater.com •

Mack Offers GuardDog Connect Standard in Mack TerraPro Cabover Models with a Mack MP Engine



Mack® GuardDog® Connect, Mack’s integrated telematics solution, is now available and standard in all Mack TerraPro® Cabover models equipped with a Mack MP® engine. Mack made the announcement at World of Concrete 2016 at the Las Vegas Convention Center.

Mack extended the offering of GuardDog Connect to all Mack-powered TerraPro Cabover models after receiving positive customer response to the Uptime solution. Mack TerraPro models can be configured for many applications, such as a concrete pump, dump, mixer or refuse vehicle.

GuardDog Connect is Mack’s proactive diagnostic and repair planning system. It monitors fault codes that could potentially shut down a truck or lead to an unplanned visit to the dealer. GuardDog Connect enables quick diagnosis of issues, proactive scheduling for repairs and confirmation that needed parts are in stock and ready to install, all while the truck is still on the job.

“Customers responded so favorably to GuardDog Connect that we extended the solution to all our TerraPro Cabover models equipped with a Mack engine,” said Stephen Roy, president of Mack Trucks North America.

www.macktrucks.com •



Lake Erie Portable Screeners Introduces a Propane Powered Screener

Lake Erie Portable Screeners introduces a propane-powered screener as a clean and cost-effective alternative to diesel power. The new Pitbull 2300 Propane Screening Plant is one of the first of its kind, delivering maximum efficiency and high outputs with a wide range of materials, including topsoil, mulch, gravel, stone and asphalt. The machine's low-emission propane components provide an alternative to diesel equipment affected by the the spike in prices caused by Tier 4 Final emission standards.

"While we want to offer the market a low-emission, green product that performs with power, we recognized that the Tier 4 regulations on diesel engines were driving costs up. Our team looked for another solution," said Stuart Foradora, Lake Erie Portable Screeners factory representative. "We built the Pitbull 2300 Propane with a cleaner burning engine that comes at very minimal additional cost. The screener has very low emissions and is still compact, portable and able to handle all the applications the Pitbull 2300 can — plus more."

www.pitbullscreeners.com •

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Tigercat Powered LX830D Feller Buncher is a Powerful, Yet Compact Machine

With tight tuck boom geometry and minimal tail swing, the Tigercat powered LX830D feller buncher is a powerful, yet compact machine well suited to selective felling and clear fell applications. The LX830D takes steep slope felling to the next level with a number of improvements aimed at service access, ergonomics and hydraulic efficiency.

The 245 kW (330 hp) Tigercat FPT C87 Tier 4f engine is housed in a completely redesigned upper enclosure with significantly improved right hand side visibility. At the push of a button, the clamshell style enclosure fully opens with swing-outside doors for easy access to critical components, daily maintenance points and both sides of the engine. A larger fuel tank increases capacity to 585 L (155 US gal) and includes ground level fueling.

The new cab structure with narrower front posts and larger side windows enhances visibility. The skylight has been replaced by a camera system providing the operator with a much wider field of view. The LX830D is now standard equipped with LED lighting for improved productivity in nightshift operations.

www.tigercat.com

Milwaukee Tool M18 FUEL Drill Driver, Hammer Drills & Compact Impacts

Milwaukee Tool continues to revolutionize the tool industry with the introduction of new M18 FUEL™ Drill Drivers, Hammer Drills and Compact Impacts that can be completely customized for better control over power, speed and consistency through ONE-KEY. These new drilling and fastening solutions connect wirelessly to the ONE-KEY™ app, allowing users to use predetermined set-ups for specific fasteners and materials, or completely customize their own profile with torque and speed settings for the application at hand.

www.milwaukeetool.com/one-key



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Takeuchi-US Introduces the All-New TL12V2 Track Loader

Takeuchi-US, an innovative global leader in compact equipment, has introduced the all-new TL12V2 track loader, the first vertical lift model in their lineup and the largest vertical lift track loader in the industry. The TL12V2 has many new and exciting features that enhance performance, durability, and serviceability. These features provide better stability, visibility, reduced vibration, increased lift height, and complete comfort for the operator.

Built with increased performance features, the TL12V2 vertical lift loader arrangement delivers 45 percent greater operating capacity over the current TL12 radial, and delivers exceptional load and carry performance. Additionally, the vertical lift arm design provides outstanding reach, increased lift height and remarkable stability.

The new track loader is powered by a Kubota 3.8L diesel engine that is US EPA Tier 4 Final emission compliant, and produces 111.3 horsepower (hp) and 284 ft-lbs of torque.



www.takeuchi-us.com

Peterbilt to Showcase Model 567

Peterbilt Motors Company will showcase three ready-to-work Model 567 mixer trucks configured with set-forward front axles during the 2016 World of Concrete in Las Vegas. Peterbilt is exhibiting at the show – which runs from February 2-5 – in booth C5172.]

Peterbilt introduced the Model 567 SFFA last year with full production beginning in July. It is the industry's newest set-forward front axle vehicle and features modern, distinctive Peterbilt styling. The set-forward front axle configuration provides customers with optimized weight distribution to maximize payloads while helping meet state and federal bridge law requirements. The Model 567 SFFA is ideal for mixer and other weight-conscious applications.

The SFFA configuration joins Peterbilt's Model 567 set-back front axle, the company's popular vocational truck and tractor that features exceptional maneuverability and versatility. Like the set-back axle version, the Model 567 SFFA is available in both 115- and 121-inch BBC lengths. The 115-inch BBC has a bumper to front axle distance of 29 inches and the 121-inch BBC has a bumper to front axle distance of 31 inches.

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